

# Product Classification Guide

## Product Classifications by Segment and Application

Agricultural Segment	
Applications	Products
2-Wheel Tractors	2-Wheel Tractors
Ag Tractors	2-Wheel Drive Tractors 4WD Articulated Ag Tractors MFWD Tractors Tracked Ag Tractors
Balers	Balers
Combines	Combines
Other Ag Equipment	Ag Mowers CRVs (Chinese Rural Vehicles) Harvesters Other Ag Equipment (Self Propelled) Other Ag Equipment (Stationary) Specialty Cultivating Equipment
Sprayers	Backpack Sprayers Self Propelled Sprayers Skid Mounted Sprayers Towable/Tractor Mounted Sprayers
Windrowers	Windrowers

Construction Segment	
Applications	Products
Bore/Drill Rigs	Horizontal Boring Machines Portable Drills Self Propelled Drills Truck Mounted/Towable Drills
Crawlers	Crawler Dozers Crawler Loaders
Excavators	Crawler Excavators Mini Excavators Wheeled Excavators

Construction Segment (continued)	
Applications	Products
Finishing Equipment	Concrete Finishers/Trowels Concrete Vibrators Other Finishing Equipment (Self Propelled) Other Finishing Equipment (Stationary) Screeds
Forestry Equipment	Feller Bunchers Forwarders Log Loaders (Self Propelled) Log Loaders Trailer Mounted Other Forestry Equipment (Self Propelled) Other Forestry Equipment (Stationary) Skidders Tree Harvesters
Graders	Graders
Mixers	Asphalt Mixers/Agitators Cement/Mortar Mixers
Off-Highway Tractors	Off-Highway Tractors
Off-Highway Trucks	Articulated Trucks Rigid Haul Trucks
Other Construction Equipment	Other Construction Equipment (Self Propelled) Other Construction Equipment (Stationary) Pavement Planers/Profilers Placers/Spreaders Tensioners
Pavers	Asphalt Pavers Concrete Pavers Slip Form Pavers



# Product Classification Guide

## Construction Segment (continued)

Applications	Products
Plate Compactors	Plate Compactors
Rollers	Landfill Compactors Rollers (Static and Vibratory) Soil Compactors
Scrapers	Elevating Scrapers Standard Scrapers Tandem Powered Scrapers
Skid Steer Loaders	Compact Tracked Loaders Compact Utility Loaders Skid Steer Loaders
Tampers/Rammers	Tampers/Rammers
Tractor/Loader/Backhoes	Mini Tractor/Loader/Backhoes Tractor/Loader/Backhoes
Trenchers	Portable/Walk-Behind Trenchers Riding Trenchers
Underground Mining Equipment	Mining Loaders Mining Locomotives Mining Personnel Carriers Mining Utility Vehicles Ore Transporters Other Underground Equipment (Self Propelled) Other Underground Equipment (Stationary)
Wheel Loaders and Dozers	Mini Wheel Loaders Wheel Dozers Wheel Loaders

## Industrial Segment

Applications	Products
Aerial Lifts	Articulated Boom Lifts Boom Lifts Scissor Lifts
Air Compressors	Air Compressors
Aircraft Support Equipment	Aircraft Load Lifting Equipment De-Icing Equipment/Heat and Start Units Ground Power Units Utility Service Equipment

## Industrial Segment (continued)

Applications	Products
Chippers/Grinders	Industrial Chippers Industrial Grinders Stump Grinders
Concrete and Industrial Saws	Concrete and Masonry Saws Cut-Off/Tile Saws Portable Saw Mills Roof Cutters/Peelers
Cranes	Crane Chassis Pedestal Cranes Self Propelled Cranes Upper Crane Units
Crushing and Processing Equipment	Crushing and Processing Equipment
Dumpers/Tenders	Concrete Buggies Crawler Dumpers/Tenders Dumpers/Tenders
Forklifts	Forklifts
Gas Compressors	Gas Compressors
Hydraulic Power Units	Hydraulic Power Units
Irrigation Sets	Irrigation Sets
Light Plants and Signal Boards	Light Plants Signal Boards
Oil Field Equipment	Fracturing Rigs Mechanical Drilling Engines Oil Field Pumps Pump Jacks Seismographic Rigs
Other Industrial Equipment	Abrasive Blasting Equipment Blowers/Vacuums/Water Sprayers Industrial Paint Sprayers Industrial Spreaders Mini Multi-Purpose Tool Carriers Multi-Purpose Tool Carriers Other Industrial (Self Propelled) Other Industrial (Stationary) Sewer Cleaners (Stationary) Snowblower Attachments Winches/Hoists
Other Material Handling Equipment	Conveyors Other Material Handling Equipment
Pressure Washers	Pressure Washers

# Product Classification Guide

Industrial Segment (continued)	
Applications	Products
Pumps	Concrete Pumps Fire Pumps General Industrial Pumps Industrial Sprayers
Railway Maintenance Equipment	Ballast Handlers Other Railway Maintenance (Self Propelled) Other Railway Maintenance (Stationary) Rail/Tie Handlers
Refrigeration/AC Equipment	Bus Air Conditioners Container/Marine Refrigerator Equipment Truck/Trailer Refrigeration Equipment
Rough Terrain Forklifts	Straight Mast Forklifts Telescopic Boom Forklifts Truck Mounted Forklifts
Scrubbers and Sweepers	Industrial Scrubbers and Sweepers Municipal Sweepers
Specialty Vehicles and Carts	Ice Maintenance Equipment Off-Highway Tracked Transporters Off-Highway Wheeled Transporters Other Specialty Vehicles Snow Groomers
Surfacing Equipment	Crack/Joint Routers Other Surfacing Equipment (Self Propelled) Other Surfacing Equipment (Stationary) Pumper Kettles/Melters Sealcoaters Surface Grinders
Tactical Military Equipment	Tracked Military Vehicles Wheeled Military Vehicles
Terminal Tractors	Baggage/Material Tractors Push-Back Tractors Yard Spotters
Utility Vehicles	Commercial Turf Utility Vehicles Industrial Utility Vehicles Personnel Carriers
Welders	Welders

Lawn and Garden Segment	
Applications	Products
Chainsaws	Chainsaws
Commercial Mowers	Commercial Walk-Behind Mowers Riding Reel Mowers Riding Rotary Turf Mowers Walk Behind Greens Mowers
Commercial Turf Equipment	Aerators Commercial Chippers Dethatchers Hydro-seeders Other Commercial Turf Equipment Riding Bunker and Field Groomers Sod Cutters
Lawn and Garden Tractors	Garden Tractors Lawn Tractors
Lawn Mowers	Robotic Mowers Walk Behind Reel Mowers Walk Behind Rotary Mowers
Leaf Blowers and Vacuums	Leaf Blowers Leaf Vacuums
Other Lawn and Garden Equipment	Augers Other Lawn and Garden Equipment Sickle Bar Mowers Wood Splitters
Rear Engine Rider Mowers	Rear Engine Riders
Shredders	Shredders
Snowblowers	Snowblowers
Tillers	Tillers
Trimmer/Edger/Cutters	Brush Cutters/Disc Mowers Edgers Hedge Cutters Trimmers
Zero-Turn Mowers	Commercial Zero-Turn Mowers Residential Zero-Turn Mowers

# Product Classification Guide

## Light Commercial Vehicles Segment

Applications	Products
Light Bus Chassis	Light Bus Chassis
Pickups and Light Commercial Vehicles	Pickups and Light Commercial Vehicles
Trucks Class 3	Trucks Class 3

## Marine Auxiliary Segment

Applications	Products
Marine Auxiliary	Marine Generators Thrusters

## Marine Propulsion Segment

Applications	Products
Commercial Vessel Engines	Heavy Duty Ship Engines High Performance Ship Engines
Outboard Engines	Outboard Engines
Pleasure Craft Engines	Inboard Engines Sailboat Auxiliary Engines Stern Drive (I/O) Engines

## Medium and Heavy Vehicles Segment

Applications	Products
Bus Chassis	Motor Coach Bus Chassis School Bus Chassis Shuttle Bus Chassis Transit Bus Chassis
Motor Home Chassis	Motor Home Chassis
Trucks Class 4	Trucks Class 4
Trucks Class 5	Trucks Class 5
Trucks Class 6	Trucks Class 6
Trucks Class 7	Trucks Class 7 Trucks Class 7 Refuse
Trucks Class 8	Trucks Class 8 Trucks Class 8 Cement Mixer Trucks Class 8 Dump Trucks Class 8 Fire/Crash Trucks Class 8 Municipal Snowblowers Trucks Class 8 Refuse

## Minivans and SUVs Segment

Applications	Products
Minivans and SUVs	Minivans Sport Utility Vehicles

## Passenger Cars Segment

Applications	Products
Passenger Cars	Passenger Cars

## Power Generation Segment

Applications	Products
Generator Sets	APUs Industrial Generator Sets Portable Generator Sets Residential Generator Sets RV Generator Sets Trailer Mounted Generator Sets

## Railway Segment

Applications	Products
Locomotives	Industrial Locomotives Main Line Locomotives
Self-Propelled Railcars	Self-Propelled Railcars

## Recreational Products Segment

Applications	Products
Go Karts	Concession Karts Fun Karts Racing Karts
Golf Cars	Golf Cars
Motorcycles and ATVs	3-Wheelers 4-Wheeled ATVs Off-Road Motorcycles On-Road Motorcycles Other Recreational Products Scooters/Minibikes/Mopeds
Personal Water Craft	Jet Drive Boats PWC Sit-Downs 1-2 People PWC Sit-Downs 3 People PWC Stand-Ups
Snowmobiles	Snowmobiles